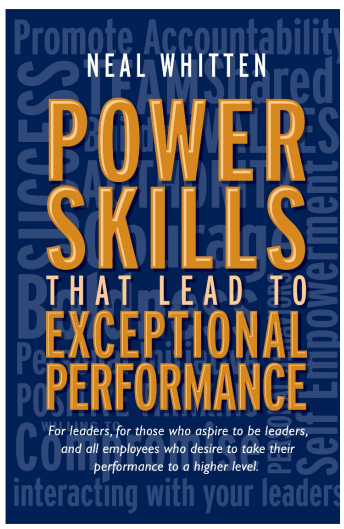




# Power Skills that Lead to Exceptional Performance

New Book



I worked alongside, trained, or mentored thousands of project managers, team leaders, and managers at all levels over the years. I have learned a lot from others by listening, observing, and interacting. Throughout this period, I have commonly experienced many people who either purposely or inadvertently held themselves back from reaching their true potential.

As a seasoned practitioner (also read “old guy”), I decided to write a book to reach out to this audience and encapsulate decades of lessons. It represents lessons acquired and time-tested from a lifetime of application.

The book is for leaders, those who aspire to be leaders, and all employees who desire to take their performance to a higher level.

Do you practice the Power Skills needed to achieve the level of success you desire? This book reveals Power Skills that promote how to think and act accountably for success.

Implementing some of these Power Skills may initially cause your palms to sweat and your heart to race. But if you choose to strive to be the best version of you, this book can serve as a mentor as you proceed on your journey.

But this book does far more. It describes Power Skills that, if taught and nurtured to all employees of an organization or company, can result in the organization continuously, holistically, and positively evolving. Adopting these Power Skills can lead to exceptional performance both for individuals and for their organizations.

Some examples of the Power Skills discussed: *manage daily to your top three priorities, break the rules occasionally, never avoid necessary confrontation, think for yourself, live in your present moments, routinely practice boldness and courage, make decisions as if you own the business, be a good actor*, and so much more.

The Power Skills include those that are day-to-day foundational, Power Skills for collaborating within a team, and Power Skills for interacting with your leaders. The book also includes three exercises: (1) A questionnaire for self-assessing your mastery of the foundational Power Skills, (2) Determining the top 3 Power Skills of importance to you, and (3) Developing your personalized Performance Improvement Plan.

I trust you will find the book invaluable. Practicing the book’s treasures has certainly helped both my career and my personal life, big time. I welcome you to come along for a potentially transformative and game-changing ride in your personal pursuit of the adventure called life.

Don’t be surprised if this book has the effect of changing your life trajectory. Dare to become the person you most imagine. **This stuff really works!**

**Neal Whitten**, PMP, is a trainer, consultant, mentor, speaker, and author in the areas of power skills and leadership, project management, team building, and employee development. He is the author of eight books, has written over 150 articles for professional magazines and was a contributing editor of PMI’s PM Network® magazine for over 15 years. He has presented to thousands of people from across hundreds of companies, institutions, and public organizations worldwide. Neal has been a Project Management Professional (PMP)® since 1992.

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